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From Concept to Action: How to Embed and  
Operationalize DEI in Your  
Talent Strategy

# Thought Leadership



HRCI & SHRM accredited [Webinars](#)



[The OFCCP Digest](#) and DEI Matters Newsletter publications



[Ask the Experts](#) forum with industry leaders



Proud member of

- [Industry Liaison Groups \(ILG\)](#)
- [American Association of Access, Equity and Diversity \(AAAED\)](#)



Sponsor and speak at OFCCP & Diversity related conferences nationally



Compliance and diversity [Circa Blog](#)

# 5,000

Federal Contractors  
Work with Us

**SONY** **shutterstock**



**GENERAL DYNAMICS**



# Speakers



ROSELLE ROGERS  
VP Diversity, Equity, Inclusion  
| Circa



- The Challenge to Transform
- Evaluating Your Talent Strategy
  - Biases and Blind Spots
  - The Corrective Lens
  - Strategies and Practical Actions
- Conclusion



# The Challenge to Transform



# 46.7%

## of HR professionals see their organization's DEI initiatives as ineffective

The State of Diversity, Equity & Inclusion 2022

Barriers to increasing the effectiveness of DEI initiatives in organizations:

1. Insufficient prioritization at top leadership levels
2. Lack of metrics to identify sufficient DEI
3. Inadequate training
4. Lack of understanding the potential benefits of DEI
5. Lack of budget

# 76%

of job seekers say a company's commitment to diversity & inclusion is important when evaluating a potential employer

Glassdoor, 2021

## Top Predictors of Attrition During the Great Resignation

### Importance relative to Compensation

- Toxic corporate culture (10.4)
- Job insecurity and reorganization (3.5)
- High levels of innovation (3.2)
- Failure to recognize employee performance (2.9)
- Poor response to COVID-19 (1.8)



# Talent Acquisition





# Self-Audit: Talent Acquisition



# Biases & Blind Spots

- Stereotyping
- Affinity Bias
- Candidate Attributes
  - Names
  - Address & Location
  - Photos
- Minimum qualifications
  - Degree
  - Length of experience
- Language in job postings
- Assessment testing
- Accessibility of application process



# The Corrective Lens

## Hiring Process

- **Do you have a standard hiring process and is it documented?**
- **Breakdown the stages in your hiring process. Compare the rate of progression of underrepresented groups in the funnel with that of your majority groups.**
  - Are there certain stages where underrepresented groups are falling off in disproportionate numbers compared to majority groups?
  - Is the difference greater than 20%?
  - What are the selection criteria being applied at these stages? Who is making the selection decision?

## Qualification & Selection Criteria

- **Review the minimum & preferred qualifications for eligibility**
  - Are these job-related and accurate predictors of successful performance?
- **Review the process for evaluating qualifications**
  - Are they being measured and compared in an objective and quantifiable manner?
  - Do you have a standardized process (behavioral questions, etc.) for assessing candidates?
  - Is the criteria and measurement consistently being applied?
  - If you use any form of testing, has the test been validated?



# The Corrective Lens

## Career Site & Job Postings

- **Review the language used in your job postings**
  - Are there gender-coded pronouns or words?
  - Are the job tasks and required skills clearly communicated?
- **Career Site**
  - Is the imagery being used diverse and inclusive?
  - Is the site accessible and ADA compliant?
  - Is the messaging welcoming and inclusive?
  - Are the benefits and perks communicated inclusive?
- **ATS**
  - Do your dropdown menus provide for other response options so as not to exclude other candidates?
  - Are there knockout questions that disproportionately exclude or impact underrepresented groups?
  - Is there a higher rate of abandoned applications among underrepresented groups?
  - Is your accommodations policy visible to job seekers who may need to request it?

# The Corrective Lens

## Selection Panel

- Are you presenting a diverse slate of candidates?
- Do you have diverse hiring teams & diverse interview panels?
- Are the people involved in sourcing selection and hiring trained?
  - Are they familiar with your company's diversity goals, EEO policy, and if you have one - affirmative action program?
  - Did they receive DEIB and Inclusive Hiring training? (Unconscious Bias, Myths about Fit and Merit, etc.)





# Strategies & Practical Action





# Diversify Your Recruitment Sources



Job descriptions



Recruitment sources



Recruitment marketing



Internship program



Leverage AI and tech



ADA compliant process

# Make Your Selection Process More Inclusive



Skills-based hiring



Step analysis



Strategic disposition codes



Diverse interview panel



Objective evaluation



“Culture add” not “culture fit”

# Improve Onboarding to Retain Employees

1

Hired = Day 1



Pronouns & preferences



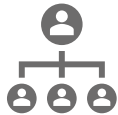
Accessibility



Connect with ERGs



Mentorship



Career sponsors



Feedback & questions



# Conclusion

- We all have biases.
- Biases and barriers can be individual and/or systemic.
- Use the corrective lens to evaluate your talent acquisition practices for systemic issues.
  - DEI Audit Checklists in Circa's new ABI product
    - Talent Acquisition
    - Performance Management
    - Learning and Development
    - Compensation
- Systemic issues require systemic solutions in order to institutionalize DEIA



# Diversity & Compliance Solutions

## OFCCP Compliance & Diversity Outreach

- Concurrent ESDS/state job bank postings
- Community & diversity outreach program
- Outreach Management System (OMS)
- Monthly ESDS notifications
- VetConnect™
- Compliance Audit Support Team (CAST)
- Instantly receive up to 300 candidates who are ranked and scored based on experience with Diversity Sourcing

## Diversity Recruiting

- Utilize 15,500+ diversity & community sites
- Automatically send jobs to diverse talent pools
- Proactively build relationships in OMS
- Source tracking & reporting
- Instantly receive up to 300 candidates who are ranked and scored based on experience with Diversity Sourcing
- Diversity Employer Badge to use in your advertising & job promotions

## DEI Strategy, Analytics, & Engagement

- Complete DEI assessment with a 12-month DEI plan
- Cost-effective way to align & engage leadership & employees
- Analytics & reporting utilizing up to 50 key performance indicators
- Engagement platform & communication toolkit

## AAP Powered by Affirmity

- Simplifies AAP development by automating the process & minimizing the risk
- Intuitive interface and best practice guidance for AAP
- Improves reporting with easy-to-use formats and graphs
- Allows multiple users to work simultaneously
- Includes 2010 EEO Tabulation Census and industry data





Questions?



# We're here for you...



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| Circa

